

## **ACTIVITY**

### **Cross-culture communication**

#### **Session Three**

**DIRECTIONS:** There are four personas or “roles” for this activity. Pass them out to participants so each person has one role, and there is a similar number of each type of role in the room.

**INSTRUCTIONS FOR PARTICIPANTS:** There are four different cultures represented in the room (by color or role number). On the top of the page, you have a list of the cultural values that you will adopt as your own during this activity. These values will influence the way you communicate with others. Each of you needs to find someone from the three other cultural groups and gather the following information:

#### **Role #; Name; Place of work; and What they ate for breakfast**

All participants should ignore the social cues you receive from other participants, this will magnify the activity. You have one minute to read your persona and adopt it as your own!

#### **Role 1 [YELLOW PAPER]**

- Answer only in questions
- Don't look people in the eye when talking with them
- Do not touch anyone, especially when talking to them
- Stand at least an arm's length away or further from people you're talking to

#### **Role 2 [BLUE PAPER]**

- Greet people by shaking their hand with both of your hands
- Pause for 5 seconds before responding to a question
- Continuously smile, maintain eye contact
- Talk quietly and slowly

#### **Role 3 [GREEN PAPER]**

- Speak loudly and excitedly
- Stand close to someone when talking to that person. It's fine to touch them on the shoulder or arm while talking
- Use lots of gestures while talking
- Be a “super” active listener... nod your head and repeat “uh huh” affirmatively while the other person talks

#### **Role 4 [PINK PAPER]**

- Be very formal in your introduction and comments. Address the person you're talking to as “sir” “mam” “Mr. \_\_\_\_” or “Ms. \_\_\_\_\_”
- Only look at the person you are talking to while you are talking
- Be brief in your responses
- Try to end the conversation as quickly as possible after getting the information you need

**Role 1**

- Answer only in questions
- Don't look people in the eye when talking with them
- Do not touch anyone, especially when talking to them
- Stand at least an arm's length away or further from people you're talking to
- Ignore the other person's social cues

<b>Role #</b>	
<b>Name</b>	
<b>Place of work</b>	
<b>What they ate for breakfast</b>	

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